

Guatemala Medtech Summary 2017



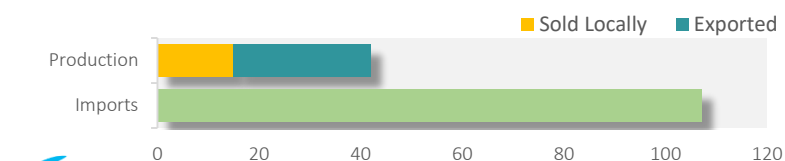
Medtech Market (US\$ millions)	122
<i>Per Person</i>	7

Medtech Imports (US\$ millions)	107
<i>% Imported</i>	88.0

Estimated Total Domestic Production (US\$ millions)	42
Medtech Exports (US\$ millions)	27
<i>% of Production Exported</i>	64.3

Summary Market (US\$ millions)	
<i>Dentistry</i>	11
<i>Diagnostic Imaging</i>	14
<i>Disability Products</i>	14
<i>General Medical Instruments & Equipment</i>	36
<i>Medical/Surgical Consumables</i>	40
<i>Orthopaedic Products</i>	6

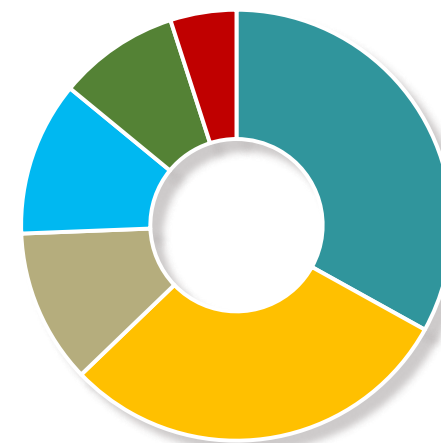
Average Annual Growth Rate, 2006-17 (CAGR %)	7.3
Medtech as % of Total Health Expenditure 2017	2.7
As % of Total Central America Medtech Market	2.8



Information sourced from the MedtechMarkets database. See <http://www.medtechmarkets.com> for more details.

Guatemala, Market by Category 2017 (%)

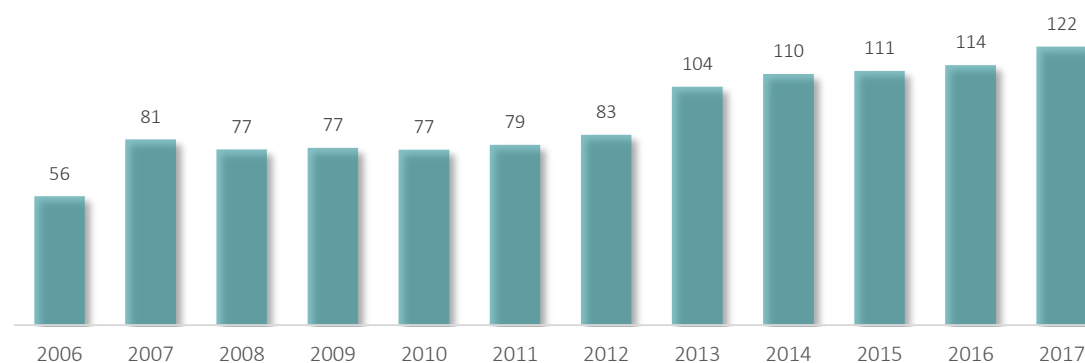
- Consumables
- General
- Imaging
- Imaging
- Dentistry
- Orthopaedics



Imports represent
an estimated

88.0% of the market.

Guatemala, Total Market 2006-17 (US\$ millions)



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Who will get most benefit?

- Manufacturers of medical devices and equipment
- Distributors, service and sales agents
- Finance companies and investors
- Management consultants and market analysts
- Trade and government bodies

